

Single Premium

Fixed Indexed and Interest Sensitive Single Premium Whole Life



Table of Contents

What is Accelewriting®	3
The 7 Steps of Accelewriting®	4 - 13
Accelewriting® Unisex Build Table	5
Accelewriting® Ineligible Prescription Drug List	6
Accelewriting® Medical Impairments	6 - 10
Frequently Asked Questions	14 - 15
Footnotes (back panel)	

WHAT IS ACCELEWRITING®?

Sagicor Life Insurance Company's (Sagicor) Accelewriting® process is an automated underwriting system that utilizes an eApplication to provide an underwriting decision in minutes and eliminates the need for a face-to-face meeting with the client and telephone interview. In some cases, additional requirements may be required, such as medical exams, bodily fluids and Attending Physician's Statements (APS).¹ These cases will automatically be referred to underwriting without the need for a new application which provides a 'fast track' to the underwriting review and approval process.

Accelewriting® with eDelivery is available on the following Single Premium Life Insurance Products:

Fixed Indexed Single Premium Whole Life (FISPWL)	Interest Sensitive Single Premium Whole Life (ISSPWL)
Net Amount at Risk: For the purpose of the Net Amount at Risk (NAR) calculation during the submission process, the NAR equals the Guaranteed Death Benefit Amount in year 1 of the illustration, less the single premium paid.	Net Amount at Risk: For the purpose of the Net Amount at Risk (NAR) calculation during the submission process, the NAR equals the Guaranteed Death Benefit Amount in year 1 of the illustration, less the single premium paid.
There is no maximum, but amounts over the NAR below will be referred to underwriting for additional review: - Available for amounts up to \$250,000 for ages 18 years to 65 years	There is no maximum, but amounts over the NAR below will be referred to underwriting for additional review: - Available for amounts up to \$250,000 for ages 45 years to 65 years
- Available for amounts up to \$100,000 for ages 66 years to 75 years	- Available for amounts up to \$100,000 for ages 66 years to 75 years
- Available for amounts up to \$50,000 for ages 76 years to 85 years	- Available for amounts up to \$50,000 for ages 76 years to 85 years
Issue Ages: 18 years - 85 years	Issue Ages: 45 years - 85 years
2 Risk Classes: Standard Non-Tobacco Standard Tobacco	2 Risk Classes: Standard Non-Tobacco Standard Tobacco
Minimum Guaranteed Interest Rate: There is a lifetime minimum guaranteed interest rate of 2% Bonus: 10% of the single premium paid is automatically applied to the policy at issue	Minimum Guaranteed Interest Rate: There is a lifetime minimum guaranteed interest rate of 3%
Inherent Rider: Accelerated Benefit Insurance Rider for Terminal Condition or Chronic Illness ²	Inherent Rider: Accelerated Benefit Insurance Rider for Terminal Condition or Chronic Illness ²

THE 7 STEPS OF ACCELEWRITING®

STEP 1

VERIFY THE PROPOSED INSURED IS ELIGIBLE FOR ACCELEWRITING® BY ASKING THEM THE FOLLOWING QUESTIONS FROM THE eAPPLICATION:

1.	Does the Proposed Insured currently receive health care at home, or require assistance with bathing, dressing, feeding, taking medications or use of toilet?	Yes _	No
2.	Is the Proposed Insured currently in a Hospital, Psychiatric, Extended or Assisted Care, Nursing facility?	Yes _	No
3.	Is the Proposed Insured currently incarcerated due to a misdemeanor or felony conviction?	Yes _	No
4.	Has the Proposed Insured ever tested positive for the HIV virus or been diagnosed by a member of the medical profession as having AIDS or the AIDS Related Complex (ARC)?	Yes _	No
5.	Has the Proposed Insured ever tested positive for or been diagnosed by a member of the medical profession as having Alzheimer's or Dementia, Cirrhosis, Emphysema or Chronic Obstructive Pulmonary Disease (COPD)?	Yes _	No
6.	In the past 10 years has the proposed insured had 2 or more of the following impairments: Cancer, Diabetes, coronary artery disease (including Heart Attack), Stroke or TIA (Transient Ischemic Attack), carotid artery disease, heart valve replacement, Peripheral Vascular Disease (PVD), Peripheral Artery Disease (PAD) or had multiple strokes or transient ischemic attacks (TIA)?	Yes _	No
7.	Has the Proposed Insured in the past 12 months been advised by a physician to be hospitalized or to have Diagnostic Tests, Surgery, or any medical procedure that has not yet been completed or for which the results are not yet available, except those tests related to the Human Immunodeficiency Virus (AIDS)?	Yes _	No
8.	Has the Proposed Insured in the past 24 months been diagnosed as having or advised by a physician to have treatment for Cancer (other than Basal Cell Carcinoma), Heart Attack, Stroke or TIA (Transient Ischemic Attack), Alcohol or Drug Abuse?	Yes _	No
9.	Has the Proposed Insured in the past 24 months had a Driver's License revoked or suspended, or been convicted of 2 or more moving violations, or been convicted of a violation for driving while intoxicated or under the influence, or for driving while ability		
	impaired because of the use of alcohol and/or drugs?	Yes _	No

- If the Proposed Insured answered "No" to all of these questions, continue to Step 2.
- If the Proposed Insured answered "Yes" to any of these questions, contact Sagicor's Producer Resource Center (PRC) at 1-888-724-4267, ext. 4680 for other options.

VERIFY THE PROPOSED INSURED'S BUILD FALLS WITHIN THE UNISEX BUILD TABLE BELOW.

Minimum and Maximum weights are listed in pounds.

ACCELEWRITING® UNISEX BUILD TABLE

ACCELEWRITING	ONISEX	BUILD IABLE
Height	Minimum	Maximum
4'8"	74	186
4'9"	76	192
4'10"	79	199
4'11"	82	206
5'0"	84	213
5'1"	87	220
5'2"	90	227
5'3"	93	235
5'4"	96	242
5'5"	99	250
5'6"	102	258
5'7"	105	265
5'8"	109	273
5'9"	112	282
5'10"	115	290
5'11"	118	298
6'0"	122	306
6'1"	125	315
6'2"	129	324
6'3"	132	333
6'4"	136	341
6'5"	139	350
6'6"	143	360
6'7"	146	369
6'8"	150	378
6'9"	162	388
6'10"	167	398
6'11"	172	408

- If the Proposed Insured's build falls within this table, continue to Step 3.
- If the Proposed Insured's build falls outside of this table, they are not eligible for the products available through the Accelewriting® process. Plesae contact Sagicor's Producer Resource Center (PRC) at 1-888-724-4267, ext. 4680 for other options.

ACCELEWRITING® INELIGIBLE PRESCRIPTION DRUG LIST

This is not an all inclusive list.

Advair	Combivent	Eldepryl	Heparin	Plavix	Tamoxifen
Aggrenox	Copaxone	Eliquis	Infergen	Pradaxa	Tarceva
Amiodarone	Coreg	Epivir	Isosorbide dinitrate	Requip	Warfarin
Aricept	Coumadin	Evista	Lanoxin	Ribavirin	Xarelto
Avonex	Crixivan	Exelon	Lasix	Risperdal	Xeloda
Baclofen	Depakote	Femara	Lupron	Sinemet	Zidovudine (AZT)
Carvedilol	Digitek	Furosemide	Morphine	Spiriva	Zofran
Cognex	Digoxin	Haldol	Nitroglycerin	Sustiva	Zyprexa

ACCELEWRITING® MEDICAL IMPAIRMENTS

This is not an all inclusive list. Acceptance is not guaranteed and subject to prescription history. If you have questions regarding conditions, please call Underwriting at 1-888-724-4267, ext. 4650.

Condition	Criteria	Action
AIDS	 Medically diagnosed as having Acquired Immune Deficiency Syndrome (AIDS) or AIDS related complex (ARC) 	Decline
Alcoholism	Diagnosis of alcohol abuse within the last 5 yearsTreatment for alcohol abuse within the last 5 years	Decline
Alzheimer's	Diagnosed with, treated for or advised by a Licensed Physician to be treated for memory loss, dementia or Alzheimer's disease	Decline
Amputation	Caused by disease	Decline
Anemia	 Anemia or disorder of blood-unless iron deficiency anemia in pre-menopausal female Diagnosis of Thalassemia, Siderobastic anemia or sickle cell 	Decline
Aneurysm	Treated with Surgery	Accept
	Not treated	Decline
Angina	All cases	See Heart Disease
Angioplasty	All cases	See Heart Disease

Condition	Criteria	Action
Arthritis	Rheumatoid, controlled with treatment of NSAID	Accept
	Rheumatoid, all others	Decline
Asthma	 Hospitalized or seen in ER 2 or more times, Used steroid medication or required oxygen in the past 12 months Combined with Tobacco Use, Smoker 	Decline
Bladder	History of neurogenic bladderBladder paralysisTumors, cysts or hospitalizations	Decline
Blindness	Other causes	Accept
	Caused by diabetes, circulatory disorder, or other illness	Decline
By-pass Surgery	All cases	See Heart Disease
Cancer	 Basal or Squamous cell 6 years or more since surgery, diagnosis, or last treatment; no recurrence or additional occurrence 	Accept
	 Colon, Leukemia, Liver, Lung, Lymphoma and Pancreatic Any Cancer other than Basal or Squamous cell within 5 years Multiple bouts of cancer other than Basal or Squamous cell 	Decline
Cerebral Palsy	If not self-supporting and/or mental impairment	Decline
Chest Pains	If tests were done and the results were not normal	Decline
Cholesterol	Cholesterol readings greater than 350	Decline
Chronic Obstructive Pulmonary Disease (COPD)	• All cases	Decline
Congestive Heart Failure	• All cases	Decline
Cystic Fibrosis	• All cases	Decline
Diabetes	If controlled on oral medication only or diet	Accept
	 Diagnosis under age 50 Blood sugar not checked in the past 6 months Insulin use Advised of uncontrolled blood sugars in the past 12 months Complications such as diabetic coma, retinopathy, neuropathy, amputation, unintended weight loss 	Decline

Condition	Criteria	Action
Disability	Other than pregnancy	Referred to Underwriting
Down's Syndrome	All cases	Decline
Driving Record	 DWI/DUI is within 24 months 2 or more driving violations within 24 months License suspended/revoked within 24 months History of 3 or more DUI/DWI 	Decline
Drug/Substance Abuse	 Diagnosis of substance abuse within the last 5 years Treatment for drug abuse Relapses or abuse of another substance after initial treatment 	Decline
Felony	Currently on parole, probation, awaiting pending charges or trial	Decline
Gallstones	More than one episode in the past 12 months other than the removal of the gallbladder	Decline
Headaches	 Headaches that have increased in frequency or severity Headaches that have required hospitalization Abnormal tests results within the past 2 years Currently under evaluation or been advised to have further evaluation or testing done for headaches 	Decline
Heart Disease	Includes heart attack, angina and angioplasty or stents	Accept
	CardiomyopathyVentricular FibrillationHeart TransplantsValve repair or replacment	Decline
Heart Murmur	History of surgery	Accept
High Blood Pressure	Uncontrolled	Decline
	Controlled with medication.	Accept
Hodgkin's Disease	All cases	Decline
Hypothyroidism or Hyperthyroidism	If diagnosed with hypothyroidism or hyperthyroidism and the symptoms are not controlled with treatment	Decline
Human Immunodeficiency Virus (HIV)	Positive test results for Human Immunodeficiency Virus (HIV)	Decline
Immune System Disorder	All cases	Decline

Condition	Criteria	Action
Kidney Disease	 Kidney Failure Insufficiency or any other disease or disorder of the kidneys Nephrectomy Polycystic Kidney Disease Transplant recipient 	Decline
Liver Disease	 History of Cirrhosis or Fibrosis History of elevated liver enzymes Hepatitis C or any other forms (except A and B) 	Decline
Lupus Erythematosus (SLE)	Systemic	Decline
Melanoma	Treatment or Surgery: Completed 6 years or more, no recurrence or additional occurrence	Accept
	Treatment or Surgery: Completed 5 years or less, any recurrence	Decline
Mental or Nervous Disorder	 Attention Deficit Hyperactivity Disorder (ADHD), Obsessive Compulsive Disorder (OCD) Anxiety or Panic Disorder, Seasonal Affective Disorder (SAD) 	Accept
	 Psychosis, Schizophrenia, Bipolar Disorder (Manic Depression), Major Depression, Down Syndrome, or Autism Suicide Attempt Disability or loss of work due to any mental/nervous condition Hospitalization within the last 6 months 	Decline
Multiple Sclerosis	All cases	Decline
Muscular Dystrophy	• All cases	Decline
Pacemaker	Without defibrillator and no other heart conditions	Accept
Pancreatitis	If more than a single attack within a yearIf history of a pancreatic cyst, tumor or unresolved abscess	Decline
Paralysis	Includes paraplegia and quadriplegia	Decline
Parkinson's Disease	All cases	Decline
Peripheral Vascular Disease (PVD)	All casesIncludes Peripheral Arterial Disease (PAD)	Decline
Prostate	 History of elevated PSA test results History of prostrate tumors other than BPH (benign prostatic hypertrophy) 	Decline

Condition	Criteria	Action
Prostate	 History of elevated PSA test results History of prostrate tumors other than BPH (benign prostatic hypertrophy) 	Decline
Pulmonary Embolism	Single Episode over 6 months ago	Accept
	Multiple Episodes	Decline
Rectum or Intestines	 Crohn's Disease More than 1 episode of polyps or tumors in the past 3 years and was not benign History of bleeding, obstructions, or unintended weight loss in the past 12 months Ulcerative Colitis or surgical resection 	Decline
Reproductive Organs	 Disease/disorder of reproductive system History of abnormal bleeding or abnormal test results within the past two years History of tumors, polyps, cysts, or fibroids in the past 2 years Evaluated or advised to have further evaluation or surgery 	Decline
Seizures	 Grand Mal (Tonic-Clonic) Complex Partial Seizure Petite Mal - 6 or more seizures w/n 12 months 	Decline
Sleep Apnea	Controlled with treatment	Accept
Stomach	 History of bleeding, coughing up blood, or unintended weight loss in the last 12 months. Any history of strictures, obstructions, duping or erosion of stomach lining or hospitalizations in the past 12 months 	Decline
Stroke, CVA/ Subarachnoid	• 1 TIA	Accept
Hemorrhage, Transient Ischemic Attack (TIA)	Stroke, 2 or more TIAs	Decline
Transplant, Organ or Bone Marrow	History of transfusion, stem cell or bone marrow treatment	Decline
Tuberculosis	Over 1 year ago and no complications	Accept
	• Less than 1 year ago	Decline
Urinary	 Urinary obstruction within the last 12 months other than UTI History of blood or protein in urine 	Decline
Weight Loss	• 20 - 40lbs	Accept
	• Over 40lbs	Referred to Underwriting

STEP 4

RUN THE ILLUSTRATION

- Log on to the Producer Portal from the Sagicor website (www.SagicorLifeUSA.com).
- 2. Launch our Illustration Software by selecting Account Home. Then click on the bar that says "Run Sagicor Life Illustration Software Online."
- 3. Click on "Start Illustration Tab".
- 4. You must select "Jurisdiction, Product Type, and Product Name" for the Application option to appear.
- 5. Enter "Proposed Insureds" information (birthdate must be provided).
- 6. Enter product information.
- 7. Select "Reports" to see entire illustration.
- 8. Save the illustration.
- 9. Select "Application" to complete the eapplication.

Note:

- (1) Be sure to run the illustration for the state in which the client will sign the eApplication. This will help ensure that the correct forms, coverage, rates, etc. are used and helps eliminate delays in processing.
- (2) The on-line version of the Illustration Software must be used with the eApplication.
- (3) The illustration must be saved before you enter the eApplication.
- (4)Information entered in the illustration cannot be altered during the eApplication including the premium mode selected.

See 'Detailed Instructions for Running an Illustration' on the Producer Portal for further information.

STEP 5

COMPLETE THE eAPPLICATION

- 1. Click on "Application" and then "Create Application."
- 2. Complete the 4 steps for the eApplication:
 - a. Form Entry
 - b. Signatures
 - c. Review Request Review and/or Submit application electronically.
 - d. Finalize

STEP 6

INFORMATION VERIFICATION AND UNDERWRITING DECISION

- 1. Identification information such as name, address, date of birth and social security number will be verified. If verified, the eApplication is submitted immediately via Accelewriting[®]. If not verified, the eApplication will be reviewed and any identification discrepancies will need to be addressed before it can go through Accelewriting[®]. Sagicor will contact you as needed.
- 2. Once submitted through Accelewriting® the decision comes back to you electronically in minutes (1 2 minutes on average). If you are still in the Sagicor software you will see a message pop up on your screen. If you have closed the software, there will be a message for you in the 'Message Center' (upper right hand corner of your illustration screen) and in the Application History Section when you return.
- 3. The possible underwriting decisions are:
 - Approved Standard Non-Tobacco
 - Approved Standard Tobacco
 - Referred to Underwriting (RTU)
 - Declined

STEP 7

POLICY DELIVERY AND COMMISSION PAYMENT

- A. If Client opts for policy eDelivery at time of eApplication and **no requirements are needed,** the following steps will occur:
 - a. Sagicor delivers a policy link via email to the producer and client.
 - b. Client electronically accepts policy.
 - c. Sagicor settles policy and pays commissions electronically.
- B. If Client opts for policy eDelivery at time of eApplication and a revised illustration is required, the following steps will occur:
 - a. Sagicor delivers a policy link via email which includes the revised illustration to the producer.
 - b. The producer electronically signs the revised illustration and then sends policy link via email to the client.
 - c. Client electronically signs the revised illustration and accepts the policy.
 - d. Sagicor settles policy and pays commissions electronically.
- C. If Client opts for policy eDelivery at time of eApplication and both a revised illustration and amendment are required, the following steps will occur:
 - a. Sagicor delivers a policy link via email which includes the revised illustration and amendment to the producer.
 - b. The producer electronically signs the revised illustration and then sends policy link via email to the client.
 - c. Client electronically signs the revised illustration, amendment, and accepts the policy.
 - d. Sagicor settles policy and pays commissions electronically.
- D. If Client opts for policy eDelivery at time of eApplication **and an amendment is required,** the following steps will occur:
 - a. Sagicor delivers a policy link via email which includes an amendment to the producer and client.
 - b. Client electronically signs the amendment and accepts the policy.
 - c. Sagicor settles policy and pays commissions electronically.
- E. If Client opts out of policy eDelivery at time of eApplication, the following steps will occur:
 - a. Sagicor mails the policy including any requirements to the producer.
 - b. Producer delivers the policy to owner and gets any delivery requirements signed.
 - c. Producer signs any delivery requirements.
 - d. Producer sends all delivery requirements to Sagicor.
 - e. Sagicor settles policy and pays commissions electronically.

Please note:

Step 7A & 7E - Applies to FISPWL and ISSPWL products.

Step 7B, 7C & 7D - May apply to FISPWL and ISSPWL products.

FREQUENTLY ASKED QUESTIONS

What is Accelewriting[®]?

Sagicor's Accelewriting® process is an automated underwriting system that utilizes and eApplication to provide an underwriting decision in minutes and eliminates the need for a face-to-face meeting with the client and telephone interview. In some cases, additional requirements may be required, such as medical exams, bodily fluids and Attending Physician's Statements (APS).¹ These cases will automatically be referred to underwriting without the need for a new application which provides a 'fast track' to the underwriting review and approval process Accelewriting® is used in conjunction with an eApplication.

What is the maximum amount of total coverage available?

There is no maximum amount. A total Net Amount at Risk (NAR) more than \$250,000 will require underwriting review; contact the Producer Resource Center (PRC) for more information.

When sumbitting a single premium eapplication, how is Net Amount at Risk (NAR) calculated? The NAR equals the Guaranteed Death Benefit Amount in year 1 of the illustration, less the single premium paid.

Is there a telephone interview?

No. Your initial questions and the expanded eApplication pages allow our Accelewriting® automated rules engine to gather needed information without a vendor telephone interview.

Can I use a tablet?

Yes, the eApplication process that utilizes Accelewriting is fully tablet compatible.

What is policy eDelivery?

eDelivery provides an instant electronic policy delivery to your client at policy issue and lets you monitor the entire process through the eDelivery Producer dashboard. eDelivery is only available with an eApplication and is an optional feature at no additional charge.

Will I need to enter my client's information more than once as I complete the illustration and eApplication?

No. All information entered into the Illustration System is electronically entered in the eApplication which reduces the need for duplicate data entry. Once the illustration is saved, approximately 77% of the eApplication is complete.

Can an eApplication be entered without first completing an illustration?

No. The illustration must be completed and saved before the eApplication can be started.

Can you alter information on the eApplication without changing the illustration?

No. Any information that has been pre-filled in the eApplication, from the illustration, cannot be changed without going back to the illustration and rerunning it.

What can slow down processing and the underwriting decision on Accelewriting®?

Inaccurate information. Be sure the data input is accurate including identification information such as name, address, date of birth, etc.; these items must be accurate. Certain errors (i.e. incorrect states, wrong producer number) stop the process and require manual input by you or us. Make sure your producer license and appointment information is up to date before you submit the eApplication. This can cause delays.

What else can slow down the process?

Premiums not received. Please be sure all paperwork for funds transfers are completed accurately and any premium due is submitted to Sagicor in a timely manner.

Which state should I use to run the illustration for a client?

The state where the client will sign the eApplication should be used for both the illustration and the eApplication. You need to be licensed and appointed by Sagicor in that state or we will not be able to complete the application process.

What happens if the client selects 'Decline eSignature'?

If the client declines to eSign, they cannot continue with the application process.

How will I know if the client has signed all documents?

When the client has reviewed and signed all documents you will receive a message in your 'Message Center' located in the Illustration System and an email at your email address on file with us.

What happens if the client cannot open the email?

We suggest you resend the email. If the client still cannot open the email, there may be an issue with the software. If it cannot be resolved, contact the Producer Resource Center for assistance.

What happens if my client finds that the completed and signed eApplication needs changes?

The eApplication can be unlocked and changed prior to submission. Once completed, signed and submitted, we cannot go back and change it.

What can I do if a client is declined?

Please contact Sagicor's Producer Resource Center for other options.

How are consumer reports used with the Accelewriting process?

Because our underwriting decision will be based, in whole or in part, on one or more consumer reports regarding the applicant, we are required to inform the applicant of where we obtain this information. The consumer reporting agencies do not make the underwriting decision for the applicant's policy.

The Disclosure Notice to Proposed Insured is included in the eApplication. Sagicor, or its reinsurers, may also release information to other insurance companies to whom the applicant may apply for life or health insurance or to whom a claim for benefits may be submitted.

The applicant may obtain a free consumer report by requesting it directly from that agency within 60 days of the application. Further, the applicant has the right to dispute directly with the consumer reporting agency the accuracy or completeness of any information provided by that consumer reporting agency.

What if my client has a dispute regarding the Medical Information Bureau or Motor Vehicle Records reports?

Should your client have a dispute regarding these reports, they may contact these agencies directly. The agencies contact information is provided below.

MIB, Inc.

50 Braintree Hill, Suite 400

Braintree, MA 02184-8734

(866) 692-6902 or TTY (866) 346-3642

www.mib.com

First Advantage ADR

Attn: Consumer Request

2860 Gold Tailings Court

Rancho Cordova, CT 95670

Who do I contact for additional information about Sagicor's Accelewriting® process?

- Contact your Sagicor Regional Sales Manager, or
- Call our Producer Resource Center (toll-free) at 1-888-724-4267 Extension 4680, or
- Email our Producer Resource Center at PRC@SagicorLifeUSA.com

FOOTNOTES

- ¹ Issuance of the policy may depend upon the answers to the health questions set forth in the application.
- ² Not available in all states. State variations may apply.

This material is for informational purposes only. Please see the policy forms and riders for details. Policy forms and riders may vary by state and may not be available in all states.

Policy Forms: 1002, 1005, 6013, 6018, 6024 and 6033

SAGICOR LIFE INSURANCE COMPANY

4343 N. Scottsdale Road, Suite 300 Scottsdale, AZ 85251 www.SagicorLifeUSA.com

CLIENT SERVICES

(888) 724-4267 Ext. 4610

PRODUCER RESOURCE CENTER

(888) 724-4267 Ext. 4680

